THINK HUERTA READY TO CHANGE ATTITUDE

Administration Officials Confident Mexican President Will Weaken in Two Days.

MAY NOT DELIVER MESSAGE

Prospect of Early Settlement of Trouble May Lead Wilson to Refrain from Addressing Congress.

Washington, Aug. 23.-There was little change in the Mexican situation to-day but government officials showed more confidence that a solution was about to be reached. The officials believe, on in formation received from John Lind, the President's representative in Mexico City, that General Huerta is about to climb understanding which will form the basis fifty Mexican bandits who had something down from his high perch and reach an

So confident are the officials that some thing important will develop during the hope that a settlement can be reached for information. To-day the junta here during the early days of next week, Pres- made the following explanation ident Wilson will refrain from talking to was ready to present the whole Mexican matter to Congress.

There was a rumor in Washington to day that Mr. Lind had been assassinated. once telegraphed to Mexico City for a re- vate. In the remarkably short time of two hours he had a telegram from the sailed from Acapulco for Salina Cruz. embassy saying that the rumor was un

Most persons here believe that recent events in Washington caused Huerta to shift his position, although there are some who believe he is playing a game in the hope of continuing the negotiations for a considerable period, during which he could strengthen his position and make and perplexity here, both among Mexcertain the election of himself or some icans and foreigners, one of his selection at the elections in The announcement October. The general belief, however, is that Huerta has come to his senses through recent events in Washington. The non-partisan and wholehearted sup

port which the President is getting from Congress is believed to have been a surprise to Huerta, who had been told that the country was divided. It is thought also that Senator Penrose's resolution calling for an appropriation of \$25,000,000 to protect Americans in Mexico had something to do with Huerta's change of front. That sum, it is considered, must look large to the bankrupt Huerta government and the realization of what could be done with it may have had a great moral effect. Officials of the administration believe further that the fact that President Wilson intended putting the whole matter up to Congress also helped

Secretary Bryan sent a telegram to the American Consul at Chihuahua to-day directing him formally to demand of the mmander of the military district there that he shall punish the guerillas who killed an American named Griffen, near Churuchupa, and assaulted A. F. Parks on July 6. He has also told the consul to investigate the reported killing of an gust 15.

seem to be livening up in Mexico, and anybody else.

the rebels and federals, after a brief

Further developments in Washingperiod of comparative quiet, are at it ton's attitude are awaited with keen again. The state of affairs in Northern Tobasco is reported critical by Consul Lespinasse, at Frontera. He also reports

are very helpful to me in my work.

who are as big bosses as anybody on the paper.

Consul Garrett, at Nuevo Laredo, across the Rio Grande from Laredo, Tex., re ports a fierce battle in progress near Cameron yesterday. Cameron is fortyfive miles south of Nuevo Laredo. A large force of federals was recently reported there. Before the battle th bridge near Cameron was blown up and a train was destroyed by the revolution-

A War Department report from Laredo says that on the night of August 21 some of compulsory, on the part of national Mexican soldiers in Nuevo Laredo became banks, the same as provided in the case involved in a brawl and fired fifteen or of state banks. twenty shots, which recochetted across the That the amount of the subscription river, falling in Laredo, and causing some to the capital stock of the federal reexcitement among citizens of that town. serve banks be reduced from 20 to 10 per The commanding officer at Fort McIntosh cent of the capitalization of the bank emphasizes the fact that it was only a applying for membership. brawl, and does not attach any significance to the incident.

The State Department learns from Progreso of an outbreak against the barracks the leaders were executd.

have been made on the Agukita Mining tory of the country, and three members by General Jesus Carranza, Foreigners control the company, and the The terms of office are fixed at three American Consul, Mr. Blocker, at Cludad six and nine years at the beginning, and Porfirio Diaz has protested to Carranza. The State Department has been in formed that federal forces have killed to do with the killing of a German near

Mexico City last Wednesday night. In consequence of reports from Sonor next few days that they are suggesting that a law had been passed there forbidthe possibility that the President may ding Americans to hold land, the Conafter all, deliver his message to stitutionalists in Washington telegraphed Congress on Tuesday. If there is any to Sonora, which is held by the rebels,

"The law recently adopted by the state Congress about Mexico until he knows government of Sonora simply prohibits that Mr. Lind has met with success or Mexican citizens, for the present, from failure. Until a day or two ago it looked transferring real estate to foreigners so much like failure that the President This has been done to prevent the great land barons from avoiding compliance with the laws which the state Legislature is about to enact sub-dividing certain of their vast holdings in order that the The Secretary of State heard it and at poorer classes may have land to culti-

The British cruiser New Zealand has

AMERICAN ATTITUDE WORRIES MEXICANS

[By Telegraph to The Tribune.] Mexico City, Aug. 23.-Washington's

The announcement in to-day's dispatches that the United States will continue to insist on the resignation of General Huerta, or a statement of his intention to resign, as well as on his elimination from the Presidential race, man capable now of restoring peace and putting the country on its feet again and giving it another chance to recover.

The general conviction is that the re placement of Huerta at the present time, so far from remedying the country's evils, would plunge it into worse disorders and render the situation desperate. In particular it is held that any substitute for Huerta who might be regarded as owing his position to outside pressure or the dictation of the rebels would be viewed with intense animosity and would be quite incapable

of controlling the situation. Mexican newspapers point out that movements against the government, except in Sonora and partly in Coa-huila, represent lawlessness pure and American named Hayes and a negro known as "Tom," at Madera, on Au an overwhelming majority of Mexicans extended from nine to twelve months.

the French Minister, Paul the control of the Controller of the Cur- which, they assert, makes no provision to the which, they assert, makes no provision to the control of the Cur- which, they assert, makes no provision to the control of the Cur- which, they assert, makes no provision to the control of the Cur- which, they assert, makes no provision to the control of the Cur- which, they assert, makes no provision to the control of the Cur- which, they assert, makes no provision to the cur- which the control of the Cur- which they assert, makes no provision to the cur- which they assert to the cur- which they are the cur- which they assert to the cur- which they are the curserious disorder in the town of Cardenas on August 18. The revolutionists made an attack on the federal garrison, and about thirty of the latter were killed.

Much property was destroyed. Later the

ADVERTISING TALKS

By William C. Freeman.

do not always get from them what I go after in the way of business, but I do get a great deal of information and many good suggestions which

who do such big things in the automobile field. Their advertising

comes under a special department, which is usually handled by men

live business wires. I told him that I certainly would; that I would be

delighted; that I had not met very many of the automobile men; that

the few I had met I had been introduced to by my late side partner,

and I experienced a real intellectual treat. They are a wonderful lot

of business men. I know now why Mr. Sullivan knows so much about

salesmanship. He gets in frequent contact with these men, and they

sents few sales and big profits, due to the fact that only a small percentage of the people can afford to buy automobiles. The sales are

not as numerous as those in department stores, or in other retail stores,

and I found out, to my great surprise, that, notwithstanding this fact,

the percentage of profit on an automobile sale is not any greater than

an individual sale in a retail shop. Usually the profit on the cost in a

retail establishment is 50%-that is to say, if a woman's gown costs

\$50.00, the retail price set for it is \$75.00. This makes the profit \$25.00

to the merchant, which is 50% more than its cost and 33 1-3% of the

keen competition, there is no misrepresentation. There are no false

promises made; no unfair claims are made. I learned, too, that when

a car was sold, that did not end the interest of the dealer in the cus-

tomer or in the car. It seems they have a plan of keeping in touch

with their customers and finding out if the car is doing good work, and,

if it is not doing good work, they ask the customer to bring it back and

I was mighty glad to get a little more intimate knowledge of this

The prices, excepting in the case of the used car branch of the

business, are uniform to all. It ought to be reassuring to readers to

know that purchasers have been getting and will continue to get their money's worth when they buy automobiles. The purchase of an auto-

mobile involves a big money transaction, enough in many instances to pay for a house and lot in the suburbs, and when a man spends an amount of money of such volume he wants to be sure that he is getting a square deal. There is a very high percentage of trustworthy men engaged in the automobile industry. There are some wolves in sheep's clothes in almost every line of business, but I honestly believe that

there are very few of them in the automobile business.

I discovered some other surprising things: That while there is

So Mr. Sullivan and I wandered up and down "Automobile Row,"

I suppose many people think that the automobile business repre-

John C. Wetmore; that I wanted to know more of them.

have been to him an encyclopædia. Fortunate man!

let them fix it, for which there is no charge.

great automobile industry.

I have always regarded it as a personal privilege, as well as a liberal education, to be permitted to talk to so many bright business men. I

It is only occasionally that I get an opportunity to meet the men

This department on The Tribune is under the direction of Mr. M. J. Sullivan, who asked me the other day if I would like to meet some very

BANKERS URGE MANY CHANGES IN CURRENCY

serve banks be made voluntary, instead

the federal reserve banks from political influence, direction of the institution be vested in a board of seven members. guards by several ex-prisoners who had composed of the Secretary of the Treas been incorporated in the federal batallion ury, as an ex-officio member; three there. The mutineers were arrested and members to be appointed by the President of the United States, who shall A demand for \$50,000 gold is reported to give due regard to geographical territo be selected by the member banks. nine years for all members after the first term. The salary is fixed at \$10.-000 a year, with allowance for necessar travelling expenses

Bankers for Directors.

That three of the directors of regional anks shall be experienced in banking and live in the district.

That the directors of the regional banks be authorized to elect their own officers, who, with the federal agent designated by the federal reserve board. shall manage the institution.

That the appointee of the federal re serve board shall not act as chairman of the board of directors of regional banks, of the issue of sald federal reserve bank but shall transact the duties of a gov ernment representative.

That the advisory board of the federal reserve bank be abolished, as under the bank plan proposed the bank members would have representation on the regular board of the reserve bank.

That the authority of the federal re serve board to compel one member bank to rediscount paper of another member bank be made optional instead of manda

That the cumulative dividends allowed member banks out of the earnings on their shares in the federal reserve bank attitude continues to cause concern be increased from 5 per cent to 6 per cent. That state banks accepting member ship in federal reserve banks be required to adopt the word "national" in their corporate names.

> posited in federal reserve banks, except the 5 per cent redemption fund of out That federal reserve banks be pro

comes as a distinct disappointment to hibited from rediscounting paper drawn all who believe that Huerta is the one for carrying of securities other than stocks and bonds,

To Cut Required Reserve

be reduced from 15 to 12 per cent, and that not less than 4 per cent be kept in deposited with the federal reserve bank, federal reserve bank shall become a first and the remainder with the correspond

That the reserve city banks' required reserve be fixed at 18 per cent, instead of 20 and 25 per cent, as by the former variable scale. Of this 6 per cent is to remain in vault, 6 per cent in a federal reserve bank, and 6 per cent with the orrespondent in a central reserve bank. That the central reserve city banks' re quired reserve, which varied from 20 to 23 per cent, be fixed at 20 per cent, 10 per cent in the vault and 10 per cent in the federal reserve bank.

That the time limit on farm loans be and foreigners at the capital consider

According to consular reports things Huerta better fitted for this task than lating to savings banks be stricken out. Ity leader, the Democratic currency can so as to leave the existing regulations cus made material progress to-day on the governing this class of institution intact.

That the federal reserve banks issue citrants are now conserving their strength the necessary currency bank notes under for the attack on the rediscounts section

rency, instead of having Treasury notes for an "agricultural credit" currency. issued by the government.

The conference considered this plan necessary for the protection of the gov-

ernment's credit in time of war or other Bank Instead of Treasury Notes. The amendment proposed for this pro-

vision of the bill reads as follows: "That federal reserve bank notes to be sued by permission of the federal reerve board by federal reserve banks are hereby authorized; the said notes shall obligations of the federal reserve banks of issue, and shall be receivable by all national and federal reserve banks and for all taxes, customs and other pub-

"They shall be redeemed in gold on de mand by the bank of issue.

"Any federal reserve bank, upon vote of its directors and within a limit prescribed by the federal reserve board, may issue such amount of the notes herein

after provided for as it may deem best "Whenever any federal reserve bank shall segregate in its own vaults and away by anything the bankers may say. shall carry to a special reserve account Mr. Fergusson's speech was not answered per centum of the federal reserve bank notes so paid out by it, such reserve to be used for the redemption of said federal reserve bank notes; that any federal reserve bank so using any part of said reserve to redeem notes shall immediatecarry to said reserve account at mount of gold sufficient to make said reserve equal to 40 per centum of its outstanding federal reserve bank notes, ex-

cept as herein provided. That the full amount of such note is sues by each of said banks shall at all times be covered by rediscounted paper and purchase of foreign bills held by such banks under the provisions of this act: however, nothing herein provided shall prevent an exchange of said federal reserve bank notes for gold of equal amount notes for the purchase of a like amount of gold. Notes so paid out shall bear on their faces the name of the issuing

Tax Regulated by Gold Reserve.

"Whenever the gold reserve is 40 per entum or more such notes may be issued without tax; whenever such reserve shall fall below 49 per centum and shall be between 371/2 per centum and 40 per centum, such deficiency of reserve shall bear a tax of interest at the rate of 11/2 per centum per annum, and for each 34 per centum or part thereof of further reduction of reserve an additional tax of interest at the rate of 11/2 per centum per annum on such deficiency of reserve shall be paid into the Treasury of the United States, and whenever and while such reserve shall be reduced to 23 1-3 per centum of such outstanding notes, no further issues of notes shall be made.

"Whenever federal reserve bank notes issued by one federal reserve bank shall be received by another federal reserve bank they shall be returned for redemption to the federal reserve bank by which they were originally issued, and at its expense for transportation. No federal reserve bank shall pay out notes issued by another under penalty of a tax of 10 per centum upon the face value of notes so said out. The amount of such federal reserve bank notes so issued by any such and paramount lien on all the assets of any such federal reserve bank."

DEMOCRATS IGNORING BANKERS' SUGGESTIONS

House Caucus Goes On with Currency Bill Without Reference to Chicago Conference.

Washington, Aug. 23,-With the wind aken out of the sails of the insurgents by the Bryan letter of yesterday and the

Close-Out Sales

In This Wonderland of Far Eastern Goods

VERYTHING, with the single exception of slippers, in the "Vantine Basement"—that seductive subway floor of bizarre Oriental utilities, of quaint household ornaments and artistic Oriental articles for personal use—is now on sale at

25 Per Cent. Reduction

in preparation for our move up Fifth Avenue.

For a generation this Basement has been the resort of the artist. the interior decorator, the restaurateur, the souvenir collector, the housekeeper for everyone who wants things out of the ordinary. It is replete this week with splendid opportunities never before offered.

Among the Reduced Goods Are:

Rich Kutani Berry and Ice Cream Plates and Bowls, Dinner and Luncheon Plates - Chocolate Pots-Trays Sandwich Baskets, Flower and Fruit Baskets of the decorative Japanese Split-Woven Bamboo East Indian Candlesticks-Maradabad and Damascus Brasses

Finger Bowls and Oriental Brass Pots Oriental Copper Bronzes-Studio Smoking Sets Red Lacquers Antimony Boxes and Jewel Caskets Jardinieres and Umbrella Stands-Odd Chinese Vases Satsuma, Kutani and Imari Tea Sets-Canton Tableware Chinese Medallion Tableware in Open Set Assortments Games and Toys of Oriental Children

Japanese Stone and Iron Lanterns-Garden Figures Oriental Gongs, Plaques and Paper Umbrellas

50c, \$1 and upward—all at one-quarter off.

No Mail Orders Filled at These Sale Prices



in several relatively minor points. These amendments were in the nature of "sop" to the retreating insurgents. When the caucus adjourned approximately one-half of the bill had been approved, with the fight yet to come on the powers of the Federal Reserve Board and the Ragsdale Henry amendments for an agricultural

currency "The Democratic members who are trying to amend this bill perhaps do not appreciate the situation," said Mr. Stanley, of Kentucky, with sarcastic accent "This bill was not brought in here to be amended, but to be exhibited. It is already perfect. I do not know what Phidias carved this bill, but I do know if we touch it with mallet or chisel, or change a line, we would mar its symmetry. We would not, we could not

by improving it destroy its beauty." That the Democrats were paying little heed to the suggestions made by the bankers' conference in Chicago was made apparent when Mr. Fergusson, of New shall pay out federal reserve bank notes Mexico, made the unchallenged statement issued by it as hereinafter provided it that the caucus "should not be drawn on its books gold equal in amount to 40 and no other reference was made in the caucus to the representations of the bankers.

An amendment offered by Mr. Murray of Oklahoma, a near-insurgent, to increase the membership of the Federal bers was defeated by a vote of 47 to 100.

Chairman Glass accepted the sugges tion that a provision be included that the President shall not appoint more than one nember of the board from any one reserve district. The bill originally provided that the "President shall have due regard to a fair representation of geographic divisions of the country" in selecting the four appointive members of the board.

Mr. Stanley secured the adoption of an mendment making it obligatory on the Federal Reserve Board to accept the applications of state banks wishing to become members of the regional reserve associations. The words "or at its discretion may reject such application" were stricken from the bill, but it is provided that the state banks shall comply with all the requirements of the new law in askins

SENATORS IN CLASHES This bill was amended in caucus to-day OVER WOOL SCHEDULE

> Debate Enlivened by Verbal Fireworks, but Finance Committee Is Sustained.

DEFER FREE WOOL VOTE

Every Indication That the Raw Article Will Go Untaxed-Income Tax Likely To Be Reached This Week.

[From The Tribune Bureau.] Washington, Aug. 23.-Consideration of he tariff bill by the Senate was enlivened to-day by several verbal clashes between Republicans and Democrats, Senator oot, of Utah, and Senator Sheppard. of Texas, engaging in the hottest set-to The Texas Senator tried to refute statenents made by Senator Smoot regarding the importation of woollen goods under the Wilson-Gorman tariff law and chal enged him to produce his figures. The Utah Senator explained that he did no have them with him.

"Put your money where your mouth is, retorted Senator Sheppard

am surprised that that remark should be made by any Senator, even from Texas," replied Senator Smoot. Then followed hot words and a chal

enge by Senator Sheppard to compare Texas with Utah. Senator Stone observed that he thought there was too much "needless conversa-

tion," and that also aroused the tre of the Texan, who retorted that he would talk as much as he pleased. After this Senators Smoot and Sheppard cooled off and the incident closed.

Senator Simmons, of North Carolina, also dent Wilson for United States Attorney furnished some verbal fireworks, Mr. Sim- for the northern district of New York mons taking exception to a remark that He was indorsed by all factions of the if President Wilson signed the tariff bill Democratic party in the state. The in-"political somersault, just as the Dem

cratic party had done." Senator Sim. mons caustically observed that President Wilson needed no defence, and that his promise that industries had no occasion to fear the tariff bill would be kept.

The wool schedule was passed to-day by the Committee of the Whole, but Senator Penrose will present his amendments next week and make a speech. Senators smoot and La Follette will not offer their amendments or speak on them until the

Although no vote was taken on free raw wool, the decisive showing on that having been deferred until the bill comes from the Committee of the Whole, the Finance Committee rates on wool manufactures were agreed to without amendnent, and there was every indication that

aw wool would remain free. With only a part of the free list a portion of the paper schedule and the sundries schedule remaining to be considered in committee, Democratic leaders expressed confidence that the income tax would be disposed of before the end of the coming week. It is their hope to have the bill ready for the final vote in the Senate within two weeks.

DIAZ BACK IN OCTOBER Sends Word He Will Be in Mex.

ico for the Elections. (By Cable to The Tribune.

Mexico City, Aug. 23.-General Felix Diaz telegraphed to his partisans here before sailing from Quebec for Europe that he would be back in Mexico in time for the October elections.

NO PEACE PACT WITH JAPAN

Washington, Aug. 23. -The arbitration reaty with Japan expired by limitation to-day, and a supplementary treaty proposed to exten! its provisions remains unacted upon by the Senate. Means of arbitrating the California and alien land question or other disputes no longer exist, unless a special agreement should be made

GLEASON TO BE U. S. ATTORNEY Washington, Aug. 23.-John H. Glean Senator Brandegee, of Conecticut, and of Albany, was selected to-day by Presinow stood he would be taking a cumbent is George W. Curtiss, of Bing

="Everybody's Going to THE BIG STORE"= GREENHUT BUILDING

Semi-Annual The prices are eloquent of VALUES SUCH AS ARE NOT TO BE FOUND ELSEWHERE

When you come to the Greenhut Building, to-morrow, the beautiful wares on show, combined with the prices attached, will plead their own celain, 100 pieces, including soup tureen, etc., for 12 persons, 4 "open \$10.75 Dinner Sets-American por-

stock" floral designs to choose from; neat gold edge; \$8.95 \$12.75 "Homer Laughlin" Porcelain

\$18.75 Fine English Porce-lain Sets-100 pieces; two 100 pieces; \$9.75 as illustrated; \$12.75 S14.75 Austrian China Sets—

Specially Priced

100 Piece

\$7.75 White Porce- \$3.95 lain Sets-at

\$8.95 Decorated Por- \$6.95 celain Sets-at \$9.75 Decorated Por- \$8.45

celain Sets-at

\$12.75 Porcelain Sets - decorated with gold \$10.75 lace border; at ..

\$14.75 Decorated

Porcelain Sets— \$12.75 \$6.50 Gas Lamps—at \$5.25 Lamps—at \$6.75



\$13.75 \$17.50 Fine Percelain Sets— \$21.50 Fine English Percelain 100 pieces, neat green bor- Sets—100 pieces, green bor-\$17.50 stock foral \$29.50

\$35 Theodore Haviland China

\$14.50 stgn Hundreds of Rich Cut Glass Pieces of

Just Two Specimen Values

Dinner Sets Rich Cut Glass Flower Vases Rich Glass Punch Bowls and Stands—elaborately cut on purest crystal blank: \$4.85 brilliant chrysanthemum cutting on graceful shape; \$4.45 Hundreds of Other Pieces Ranging from a

79c Rich Cut Glass 59c Up to a \$59 Punch Bowl \$45 This \$4.50 Gas Portable Lamp-lamp stands

inches high; standard of cast metal brushed brass finish; fitted with a 12-inch art glass shade, in green, amber

Other Exceptional Values \$6.50 Gas or Electric Lamp - with inch art glass bent shade; \$4,25



-MAIN BUILDING-

The Final Clean-Up to Our Annual Sale of "Seconds" of \$2 to \$7.50

Less than 4,000 pairs of corsets of this world famous make in tomorrow's sale. More than 40,000 women will want 'em. Therefore, come early.

"Seconds," to be sure, but the imperfections are no greater than a dropped stitch or an oil spot.

Your choice of several new and popular models of these wonderfully well made and deservedly famous corsets.

\$2 to \$7.50 values in tomorrow's sale. Remember, biggest "plums" for those who come earliest.



MAIN BUILDING Advance Showin, of New

Fall Silks in the Lates! Weaves and Colors

Silk Charmeuse Faille - \$3 Double - Width All - Silk Crepe \$1.50 \$1.75 \$2 pard ... 1 All - Silk Satin Character All - Silk Crepe Charmeuse \$1.38 \$1.75 \$2

Double-Width Pebble-Back All

Double - Width Brocaded \$2 Crinkled Crepons—yard... Double - Width Plain Crinkled Crepons— \$1.50

Double - Width Jacquard Crepe—yd. \$1.50 Wide-Width Figured Poplin \$1 Wide-Width Satin Mes- 85c saline-yard

23 - Inch All - Silk \$1.10

-MAIN BUILDING-Our Cut Flower Special

Large Spikes of Gladiolus and Extra Fine Pink Maryland and morrow, a dozen.....

Please see our large advertisements in today's WORLD, AMERICAN and HERALD for details of many other important sales for tomorrow

The Big Store A City in Itself

Double AM Green Trading Stamps Before 12 o'clock-Single Stamps Thereafter

Literally Thousands of Inexpensive Oriental Objects for Gi'ts, Favors, Souvenirs and Very Practical Use, at 25c.